

**Massachusetts Members in Medicare Supplement Plans by County as of December 31, 2005 <sup>1</sup>**

Commercial Carrier	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Blue Cross and Blue Shield of Massachusetts, Inc.	13,255	5,540	17,644	669	23,250	1,501	10,029	3,730	34,776	425	19,343	13,726	10,400	10,100	164,388
United HealthCare Insurance Company <sup>2</sup>	3,001	2,328	1,679	198	2,594	366	1,918	849	3,440	111	1,812	1,489	777	1,070	21,632
Bankers Life and Casualty Company	801	257	372	60	538	25	444	134	1,132	41	676	381	179	316	5,356
Oxford Life Insurance Company	91	52	263	11	67	19	200	83	186	4	72	144	32	69	1,293
HPHC Insurance Company, Inc. <sup>3</sup>	50	1	21	1	90	0	0	1	248	0	112	65	127	41	757
Hartford Life Insurance Company	203	74	61	29	20	9	142	49	37	9	32	26	6	13	710
Mutual of Omaha Insurance Company	111	71	37	4	40	7	139	44	60	5	43	39	20	51	671
Bankers Multiple Line Insurance Company	117	89	23	6	32	2	92	51	64	2	43	6	21	10	558
CareFirst GHMSI, Inc. <sup>4</sup>	53	0	27	16	40	4	13	7	54	5	33	20	20	56	348
Monumental Life Insurance Company	21	10	19	2	10	3	10	8	21	0	18	7	4	7	140
Life Investors Insurance Company of America <sup>5</sup>	15	5	4	1	20	0	7	6	18	2	20	6	5	2	111
Allianz Life Insurance Company of North America	15	10	4	4	5	1	7	13	18	3	8	10	4	0	102
Union Labor Life Insurance Company	6	3	1	1	13	0	8	2	16	0	14	15	7	6	92
Principal Life Insurance Company	7	0	4	0	11	1	8	2	8	0	4	8	3	9	65
Combined Insurance Company of America	3	5	5	0	4	2	5	0	9	0	3	4	2	12	54
Peoples Benefit Life Insurance Company <sup>6</sup>	1	2	7	0	5	0	4	3	11	0	5	6	3	3	50
Washington National Insurance Company <sup>7</sup>	2	3	6	0	8	0	6	0	15	0	6	2	0	2	50
Standard Life and Accident Insurance Company	7	1	0	1	6	0	0	0	10	0	3	4	3	5	40
New York Life Insurance Company	3	1	1	1	5	0	5	0	4	0	4	2	1	5	32
Physicians Mutual Insurance Company	0	3	1	2	1	0	3	2	9	0	4	1	2	1	29
Transamerica Financial Life Insurance Company	1	9	0	1	0	0	0	2	6	0	7	0	2	1	29
Order of United Commercial Travelers of America	2	0	0	0	3	0	3	3	5	1	3	1	0	2	23
AIG Premier Insurance Company <sup>8</sup>	0	2	1	0	1	3	1	0	2	0	1	1	0	0	12
United Teacher Associates Insurance Company	1	0	1	0	2	0	1	0	2	0	3	0	0	0	10
Golden Rule Insurance Company	2	1	0	0	0	0	0	1	3	2	0	0	0	0	9
State Farm Mutual Automobile Insurance Company	0	1	0	0	1	0	1	0	0	0	0	1	1	1	6
Union Fidelity Life Insurance Company	0	1	0	0	0	0	1	1	2	0	1	0	0	0	6
Kanawha Insurance Company	1	0	0	0	0	0	0	0	0	0	0	3	0	0	4
National Foundation Life Insurance Company	0	1	0	0	0	0	0	0	2	0	0	0	1	0	4
BCS Life Insurance Company	0	0	0	0	0	0	0	0	1	0	2	0	0	0	3
National Benefit Life Insurance Company	1	0	0	0	0	0	1	0	0	0	0	0	0	1	3
Central States Health & Life Company of Omaha	2	0	0	0	0	0	0	0	0	0	0	0	0	0	2
Mennonite Mutual Aid Association	1	0	0	0	1	0	0	0	0	0	0	0	0	0	2
Catholic Association of Foresters	0	0	0	0	0	0	0	0	0	0	0	0	1	0	1
Life and Health Insurance Company of America	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1
Protective Life Insurance Company	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
Veterans Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	1	0	0	1
American Founders Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Medicare Supplement Policyholders	17,773	8,470	20,181	1,007	26,767	1,944	13,048	4,991	40,159	610	22,273	15,968	11,621	11,783	196,595
Number of Medicare Eligibles <sup>9</sup>	59,460	27,801	92,960	2,693	116,218	12,306	79,701	21,997	213,615	1,223	100,699	71,801	89,749	116,989	1,007,212
% of Medicare Eligibles	30%	30%	22%	37%	23%	16%	16%	23%	19%	50%	22%	22%	13%	10%	20%

<sup>1</sup> Includes all persons with Medicare Supplemental coverage, including enrollees in both group and individual Medicare Supplemental plans, as well as those enrolled in both "closed" and "open" plans.

<sup>2</sup> The American Association of Retired Persons (AARP) switched its group Medicare Supplement Plans to United HealthCare Insurance Company from The Prudential Insurance Company of America beginning on January 1, 1998.

<sup>3</sup> Effective June 30, 2003, the Preferred 65 product offered by Harvard Pilgrim Health Care of New England, Inc. was replaced with the Medicare Enhance product offered by HPHC Insurance Company, Inc.

<sup>4</sup> Formerly known as CareFirst of Maryland; includes membership from Blue Cross Blue Shield of DC and MD.

<sup>5</sup> Assumed block of business from Provident Life and Accident Insurance Company.

<sup>6</sup> Peoples Benefit Life Insurance Company ("Peoples") notified the Division that in calendar year 2004, Peoples assumed a portion of Union Labor Life Insurance Company's policy forms [Form#'s 610400, 615400, and 615500].

<sup>7</sup> Formerly known as Pioneer Life Insurance Company.

<sup>8</sup> Formerly known as G E Casualty Insurance Company.

<sup>9</sup> Source: Centers for Medicare and Medicaid Services as of December 31, 2005 - HealthPlanRepFileData/02\_SC.asp - SC-1205.CSV.